

SKYLINE DENTAL, LLC

OFFICE NEWSLETTER

Dr. Michael Olin
Dr. Mehdi Salari

Dr. Zack Porter
Dr. Karen Coe

2137 NE 4th Street
Bend, Oregon 97701

Phone: (541) 389-4807
Email: info@SkylineDentalLLC.com
www.SkylineDentalLLC.com

July / August / September 2011

SKYLINE DENTAL NEWS & INFORMATION

TAKING YOUR KIDS TO THE DENTIST

We are often asked if we see and treat children at our dental office. We thought that it would be worthwhile to devote this issue of our Office Newsletter to answer that question.

Do we treat children at our office?

We always welcome and LOVE treating children at our office, as they are a breath of fresh air and a lot of fun to work with. We pride ourselves in our ability to provide our young patients with a pleasant, positive and relaxed experience. We achieve this by treating each child as an individual and providing treatment at a pace and manner that allows them to be successful. Our goal is to develop a positive, lifetime attitude toward dental care.

We have been treating children at our office for over 35 years. A good portion of our current adult patients began their dental treatment at our office when they were younger, and now bring their own children to our office.

Do all children need to have their teeth cleaned and be treated by a Pediatric Dentist?

Pediatric Dentists provide an invaluable service to our community, but not every child needs to have their teeth cleaned or treated by a Pediatric Dentist or Pedodontist.

The majority of children do very well in our office. We have in the past and will continue in the future to refer all children who need the services of a Pediatric Dentist, if or when those services become indicated.

We encourage you to bring your children and keep your children at our office, unless the services of a Pediatric Dentist become necessary or indicated.

Comparison of services that are provided for children in our office

At SKYLINE DENTAL	At Most Pediatric Dentist's Offices
Cleanings & Oral Hygiene Instructions by a Registered Dental Hygienist	Same service often times provided by a Dental Assistant (not trained to remove hard deposits from teeth ... can only polish)
Sealants, fillings & crowns	Sealants, fillings & crowns

At SKYLINE DENTAL	At Most Pediatric Dentist's Offices
Nitrous Oxide (laughing gas) sedation available when needed or requested	Nitrous Oxide (laughing gas) sedation, as well as other forms of sedation
Gentle, patient & caring staff and doctors	Gentle, patient & caring staff and doctors
Typically lower fees for the same services	Possibility of a higher fee due to being in a Specialty Office
Knowledgeable and experienced Dentists who genuinely enjoy treating and working with children	Specialized Pediatric Dentists with advanced training in complex dental treatment on children
Family Dentists who you have personal experience and trust in, based on prior experiences	Need to find, develop and establish that trust with a whole new Dentist and office
Distraction, stories and entertainment provided by Dentist & staff	Games, TVs in ceilings, and more distractions available for children
Ability for your child to stay comfortable at our office past the teenage years	Many teenagers feel uncomfortable going to a "Children's Dentist"
Save time by having your teeth and your child's teeth cleaned at the same time and place	Will require additional time and travel between offices when both you and your child need dental work
Toys, prizes and stickers for the kids	Toys, prizes & stickers for the kids
Most visual exams of small children done at no charge, if accompanying parents to their appointments	You would be charged a consultation fee each time you take your child in for an evaluation

Email & Text Message Confirmation

We are pleased to offer our patients the option of confirming their appointments by phone, email or text message. If you have a preference to a particular method of confirmation, please contact our office to update your email or cell phone number and confirmation preferences.

As a courtesy to our patients, we will continue to confirm your appointment one day prior by phone, unless otherwise instructed by you.

We appreciate your patronage and realize how busy you are. Our goal is to be as minimally disruptive to your schedule, as we confirm appointments.

NEW PATIENTS ALWAYS WELCOME \$20 Gift Certificates for your Referrals

As a token of appreciation to our existing patients, we will be mailing a Gift Certificate redeemable for a \$20 credit at our office, when a New Patient to our office lists your name as the referral source to our dental practice.

We appreciate our existing patients and would welcome your extended family, friends and coworkers into our practice. Feel free to refer your family and friends to our website (www.SkylineDentalLLC.com) for an overview of our practice, services and policies.

Please check with our Front Office for additional details and limitations about our Referral Appreciation Credit.